

Automated Transactions expands gaming horizons

Germany's Automated Transactions, manufacturer of the Smiley bank note validator, has formed a close cooperation with the Comestero Group in order to widen its product portfolio. Automated has started the distribution of the well known RM5 coin validator from the Italian manufacturer, having previously established a close relationship between Automated's headquarters, Innovative Technology and Comestero. "The Comestero Group is one of our best customers. They have distributed our Smiley note validators successfully in Italy and other areas for many years," stated Marcus Tiedt, Director from Automated Transactions in Germany. "We already share many foreign distribution channels, so it's only logical to intensify this relationship now and to

distribute Comestero's RM5 coin validator." In addition to its range of coin validators, Comestero also manufactures various change machines, vending, car wash and other applications, including the Smiley note validators. At the end of 2005, both companies arranged the final details of the agreement, with the cooperation now in full swing. "In the past, we could never satisfy customer enquiries for coin validators, but now we have the right product to expand our market share," said Mr. Tiedt. Automated Transactions believes there's great potential both in Germany and other countries for the RM5. Similar to the Smiley bank note validators, Automated Transactions offers one-stop 'coin validator' shopping, in both distribution, service, support and training.